

# Kevin French

Technology Executive · Transformation · M&A; Integration · Cybersecurity

## EXECUTIVE VALUE PROPOSITION

Enterprise technology executive with 30+ years of experience turning complex technology environments into stronger, simpler, more resilient organizations. Experience spans global infrastructure, M&A; integration, cybersecurity, AI-enabled automation, operational turnaround, and enterprise transformation.

| 30+         | 35                      | 100+                       | \$8.5M+                            |
|-------------|-------------------------|----------------------------|------------------------------------|
| Years in IT | Acquisitions integrated | Enterprise implementations | Recurring annual savings delivered |

## SELECTED BUSINESS IMPACT

- **\$5.4M annual procurement savings.** Built enterprise sourcing and governance disciplines across a growing acquisition portfolio, eliminating redundant spend and improving technology purchasing decisions.
- **\$1.9M projected annual operating-cost reduction.** Led an AI-enabled cybersecurity vulnerability-triage workflow that automated high-volume CVE analysis and allowed 26 staff across four sites to be reassigned.
- **\$1.2M annual telecommunications savings.** Designed and led a transoceanic Cisco/Nortel VoIP architecture connecting 200+ PBX systems across 22 countries.
- **\$1.1M annual data-center savings.** Built and consolidated enterprise data-center environments across a global estate with an approximately two-year ROI.
- **ROI in under one month.** Designed a mobile quality-control application for large data-center installations, supporting more than 80,000 project photos and avoiding roughly \$15,000 per day in productivity loss.

## HOW I LEAD

**Business first.** Technology exists to improve organizational capability, economics, resilience, and risk. **Solve the real problem.** Root causes deserve leadership; symptoms merely attract attention. **Build leaders, not followers.** Strong organizations become less dependent on any single executive. **Tell the truth early.** Credibility is built by accurate communication and consistent execution. **Reduce complexity.** Simplicity is an executive responsibility.

## CORE EXECUTIVE STRENGTHS

IT Strategy & Governance · M&A; Integration · Cybersecurity & Risk · Operational Turnaround · Enterprise Infrastructure · AI & Digital Transformation · Financial Stewardship · Organizational Development · Global Leadership

## CONTACT

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